

UNDERSTANDING YOUR STATUS

A 1 ACTIVE MONTH 1

Your 50% discount is active during the current month and next 2 calendar months.

A 2 ACTIVE MONTH 2

Your 50% discount is active this month and the next 2 calendar months.

A 3 ACTIVE MONTH 3

This is the final month your 50% discount is active and you just need to place a \$225 wholesale order to reactivate your discount for 3 more months. This is not required.

I 1 INACTIVE MONTH 1

No product ordering discount. Reactivate your discount with a \$225 wholesale order.

I 2 INACTIVE MONTH 2

No product ordering discount. Reactivate your discount with a \$225 wholesale order.

I 3 INACTIVE MONTH 3

No product ordering discount. Reactivate your discount with a \$225 wholesale order.

***WHEN INACTIVE, YOU FORFEIT YOUR RECRUITING COMMISSIONS AND AREN'T ABLE TO USE CDS.*

T 1 TERMINATED MONTH 1

No product ordering discount. Reactivate your discount with a \$225 wholesale order. If no order is placed, all team members will permanently be lost.

T 1 2 FINAL MONTH

No product ordering discount. Reactivate your discount with a \$225 wholesale order. If no order is placed, you are no longer a beauty consultant.

STAYING ACTIVE You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale order. You continue to receive a 50% discount on any order (regardless of size) as long as you remain active (A1, A2, A3).

You are considered Active the month you place a \$225 wholesale order and the two months following (3 months total).

The \$225 wholesale minimum may be cumulative during any single month period.

HERE IS HOW IT WORKS

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESAL ACTIVE MONTH 1	\$0 ACTIVE MONTH 2	\$0 ACTIVE MONTH 3	\$0 INACTIVE
\$225 WHOLESAL ACTIVE MONTH 1	\$225 WHOLESAL ACTIVE MONTH 1	\$0 ACTIVE MONTH 2	\$0 ACTIVE MONTH 3	\$0 INACTIVE
\$225 WHOLESAL ACTIVE MONTH 1	\$0 ACTIVE MONTH 2	\$80 + \$145 WS ACTIVE MONTH 1	\$180 WHOLESAL ACTIVE MONTH 1	\$225 WHOLESAL ACTIVE MONTH 1