NEW LEADS TO BOOK

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SHARING APPOINTMENTS

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## APPOINTMENTS TO COACH

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NEW FACES

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DAILY INCOME PRODUCING ACTIVITIES

| 1. Personal Skin Care Class (3 Faces) |  |
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| 2. \$100 in reorders |  |
| 3. 1 New Booking |  |
| 4. 5 New Leads |  |
| 5. 1 New Team Member |  |
| 6. 1+ Guests to Studio Success Meeting |  |
| 7. 1 Check in with Director |  |
| 8. 1 Coffee Date booked/held |  |
| 9. Listen to training message (Voxer/CD/Hotline) |  |
| 10. 2 Basic Skincare Sets sold |  |
| 11. 1 Ultimate Miracle Skincare Set sold |  |
| 12. Facial (1-2 faces) |  |
| 13. \$200 Day |  |

Part time Consultant: 5+ IPA's a week Full time Consultant: 10+ IPA's a week

THIS WEEKS' GOALS:
\# OF NEW LEADS: $\square$
\# OF COFFEE DATES: $\square$
\# OF HELD APPOINTMENTS:
\# OF NEW BOOKINGS: $\square$
\# OF FACES:


NEW TEAM MEMBERS

| NAME | PHONE: |
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NEW BOOKINGS

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## $\square$ DAILY CHECK IN

LEAD GENERATION IDEAS

